From: Kate Gross [mailto:KGross@bbpria.com] Sent: Friday, August 02, 2013 4:26 PM

To: info@keylargofire.com Cc: Michelle Martin

Subject: Deductible Options

Hi Linda,

I apologize in the delay in getting theses to you. We were originally were given EMS's options because they are going through the same process and the underwriter got confused. We have double checked with VFIS and these are correct.

Property current \$500 deductible - \$32,087 annual premium
Property \$2,500 deductible - approximate annual savings \$8,051 (\$24,036 premium)
Property \$5,000 deductible - approximate annual savings \$11,441 (\$20,646 premium)

Auto current \$250 Comp \$500 Collision - \$11,834 annual premium Auto \$2,000 deductible – approximate annual savings \$297 Auto \$5,000 deductible – approximate annual savings \$539

Kind Regards,

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