



# Quotation

Date 9/25/2014

Estimate # 5115

Rep RB

Terms

Due on receipt

FOB

Dayton NJ

## CUSTOMER

Key Largo Fire Rescue  
 98600 Overseas Hwy  
 Key Largo, FL 33037  
 USA

Attn: David Garrido 305-451-2700

Item	Description	Qty	Amount	Total
EQUIP/INSTALL	provide equipment and installation for the upgrade to the existing Pneumatic Plymovent system in Station 25  (2) High Temp fresh air adapter 4" with 1200F black paint finish (2) High temp fresh air adapter 5" with 1200F black paint finish (3) 4' x 27' pneumatic hose assembly complete/upper hose assembly, lower hose assembly, saddle and safety disconnect (4) grabber 6.25" with 3/8" fitting for grabber (4) Tailpipe parts for truck modification All necessary mechanical labor All inbound freight	1	9,808.00	9,808.00

<b>Customer Approval:</b>  Name: _____ Date: _____  Signature: _____ P.O.# _____	<b>Subtotal</b>	\$9,808.00
	<b>Sales Tax (0.0%)</b>	\$0.00
	<b>Total</b>	\$9,808.00

P.O. Box 3077 Sarasota FL 34230-3077  
 Ph: 800-798-8820 Fx: 941-955-0910  
 www.safeairco.com

Fax: 941.955.0910  
PO Box 3077 Sarasota, FL 34230-3077  
[www.safeairco.com](http://www.safeairco.com)  
[www.vitalproductsco.com](http://www.vitalproductsco.com)  
[rbetancourt@safeairco.com](mailto:rbetancourt@safeairco.com)

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**From:** Laura Lutz  
**Sent:** Wednesday, July 16, 2014 4:04 PM  
**To:** [dgarrido@keylargofire.com](mailto:dgarrido@keylargofire.com)  
**Cc:** Roberto Betancourt  
**Subject:** Quotes for PlymoVent Vehicle Exhaust Extraction System

David- please find attached quotations for the Plymovent Up Grade of Station #25 and new retrofit installation for stations 23 & 24. If you have any questions please just give us a call or email and we will be glad to assist. Thank you and have a good day!

Sincerely,

*Laura J Lutz*

***We appreciate your business! Visit our website at [www.safeairco.com](http://www.safeairco.com) and "Like" us on Facebook!***



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#CBC1256765  
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[llutz@safeairco.com](mailto:llutz@safeairco.com)  
[llutz@vitalproductsco.com](mailto:llutz@vitalproductsco.com)



# Quotation

## CUSTOMER

Key Largo Fire Rescue  
 98600 Overseas Hwy  
 Key Largo, FL 33037  
 USA

Date 7/16/2014

Estimate # 5051

Rep RB

Terms

Due on receipt

FOB

Dayton NJ

Attn: David Garrido 305-451-2700

Item	Description	Qty	Amount	Total
EQUIP/INSTALL	provide equipment and installation for Plymovent Magnetic Grabber system in Key Largo Station #24 1 East Drive (MM 98.5) to accommodate (3) vehicles  (3) Magnetic Grabber 5" - Lower 4" Hose assembly STR (3) SBTA 30 track pack (3) SBTA MG Upper Hose Pack 25' x 4" (3) 19' square leg aluminum extrusion (9) Side bracket kit short 20" (9) Mounting kit vertical ( 1 pair of feet w/hardware) (1) Fan, 3hp 3450 rpm, 208-230/460V, 1PH, 60HZ, TEFC Motor, grey.FUA 4700-216 (1) SA Master fan controller- 120 vac/1ph (1) SA extended range antenna (1) SA E-mail dialer for Internet alarms (3) SA Vehicle transmitter kit for wireless vehicle start of system - lighter plug style (1) SA strobe light horn for gas detection system (1) SA Fire alarm relay for smoke alarm and shutdown of fans (1) Exhaust fan relay switch for starting of exhaust fans 120-240vac 1ph up to 2hp (1) Fan controller/overload/disconnect - 3hp 208-240V-3ph (1) E3 Point toxic gas monitor base unit- 24 AC/DC for WD-4E-UL (1) E3Point remote sensor for nitrogen dioxide (NO2) -40 to 122 deg. F (3) Tailpipe modifications All necessary mechanical labor All necessary ductwork All necessary hardware All necessary electrical connection	1	38,058.00	38,058.00

<b>Customer Approval:</b>  Name: _____ Date: _____  Signature: _____ P.O.# _____	<b>Subtotal</b>	\$38,058.00
	<b>Sales Tax (0.0%)</b>	\$0.00
	<b>Total</b>	\$38,058.00

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 Ph:800-798-8820 Fx: 941-955-0910  
 www.safeairco.com

## LINDA NEWMAN

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**From:** Lt. Chris Jones <cjones@keylargofire.com>  
**Sent:** Wednesday, November 12, 2014 4:25 PM  
**To:** 'LINDA NEWMAN'  
**Subject:** FW: Quotes for PlymoVent Vehicle Exhaust Extraction System  
**Attachments:** Quote 5050 Station 25.pdf; Quote 5049 Station 23.pdf; Quote 5051 Station 24.pdf; MAN\_STR-Magnetic\_EN.pdf; PlymoVent Magnetic\_grabberBrochure.pdf; 2014-06-SAC-RDB-KEYLARGO-FS-23-SURVEY.pdf; 2014-06-SAC-RDB-KEYLARGO-FS-24-SURVEY.pdf; 2014-06-SAC-RDB-KEYLARGO-FS-25-SURVEY.pdf

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**From:** LINDA NEWMAN [<mailto:info@keylargofire.com>]  
**Sent:** Thursday, July 17, 2014 9:26 AM  
**To:** Chief Bock; Chief James Griffeth; [dgarrido@keylargofire.com](mailto:dgarrido@keylargofire.com); Cj Chris Jones  
**Subject:** FW: Quotes for PlymoVent Vehicle Exhaust Extraction System

Please see quotes, etc. from Robert Betancourt with SafeAir for the PlymoVent Vehicle Exhaust Extraction System for Station 25 repair, Station 23 and Station 24.

Linda

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**From:** Roberto Betancourt [<mailto:RBetancourt@safeairco.com>]  
**Sent:** Wednesday, July 16, 2014 4:14 PM  
**To:** [info@keylargofire.com](mailto:info@keylargofire.com)  
**Subject:** FW: Quotes for PlymoVent Vehicle Exhaust Extraction System

To Key Largo Fire Rescue Department,

Attached please find quotes and field reports.

Thank you,



Robert D. Betancourt  
State License #CBC1256765  
Safe Air Corporation  
Air Filtration & Environmental Products  
Phone: 800.798.8820  
Cell: 305.389.9953

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**From:** LINDA NEWMAN [<mailto:info@keylargofire.com>]  
**Sent:** Thursday, January 22, 2015 2:48 PM  
**To:** Jen Johnson; Theron Simmons  
**Subject:** FW: Sole Source letter for Plymovent

Jennifer and Theron.

Will a letter like this serve as justification for Sole Source?

Please advise.

Thanks

Linda

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**From:** Lt. Chris Jones [<mailto:cjones@keylargofire.com>]  
**Sent:** Thursday, January 22, 2015 2:29 PM  
**To:** [info@keylargofire.com](mailto:info@keylargofire.com)  
**Subject:** FW: Sole Source letter for Plymovent

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**From:** Laura Lutz [<mailto:LLutz@safeairco.com>]  
**Sent:** Thursday, January 22, 2015 1:55 PM  
**To:** Lt. C. Jones ([cjones@keylargofire.com](mailto:cjones@keylargofire.com))  
**Cc:** Wayne Lutz  
**Subject:** Sole Source letter for Plymovent

Chris – here is the letter you requested. Have a good day!

*Sincerely,  
Laura J Lutz*

*We appreciate your business!  
Visit our website at [www.safeairco.com](http://www.safeairco.com) and  
[www.vitalproductsco.com](http://www.vitalproductsco.com) "Kill Harmful Bacteria & Viruses while Removing Mold & Mildew!"  
"Like" us on Facebook!*



P.O. Box 3077  
Sarasota, FL 34230-3077

## LINDA NEWMAN

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**From:** Theron Simmons <[tsimmons@florida-law.com](mailto:tsimmons@florida-law.com)>  
**Sent:** Thursday, January 22, 2015 3:05 PM  
**To:** LINDA NEWMAN; Jen Johnson  
**Subject:** RE: Sole Source letter for Plymovent

No, that's like saying Ford is the only company that sells Ford trucks. It's a fan attached to a hose, they're not the only people selling fans, they're just the only ones selling that brand. Even if that weren't the case we'd still need to follow the statute if we're going to put something down as a sole source purchase. Statutory requirements:

Commodities or contractual services available only from a single source may be excepted from the competitive-solicitation requirements. If an agency believes that commodities or contractual services are available only from a single source, **the agency shall electronically post a description of the commodities or contractual services sought for at least 7 business days. The description must include a request that prospective vendors provide information regarding their ability to supply the commodities or contractual services described. If it is determined in writing by the agency, after reviewing any information received from prospective vendors that the commodities or contractual services are available only from a single source, the agency shall provide notice of its intended decision to enter a single-source purchase contract in the manner specified in s. 120.57(3).**

Fla. Stat. Ann. § 287.057 (West)

### Theron Simmons, Esq.

Attorney

#### Vernis & Bowling Of The Florida Keys, P.A.

81990 Overseas Highway, 3rd Floor

Islamorada, FL 33036

Tel: (305) 664-4675

Fax: (305) 664-5414

[tsimmons@florida-law.com](mailto:tsimmons@florida-law.com)

[Click Here for my contact info](#)



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01-15-2015

To whom it may concern,

The purpose of this letter is to confirm that Safe Air Corp. is the exclusive dealer of Plymovent vehicle exhaust extraction systems in the states of Alabama, Florida and Georgia. As the only Plymovent dealer in these territories, Safe Air Corp. is in good standing and has the exclusive rights to sell, install and service our vehicle exhaust extraction systems.

For over 35 years, Plymovent has created products that provide a safe and healthy work environment. Together with our nationwide dealer network, Plymovent continuously strives to design and engineer products that meet or exceed our customers' expectations and needs.

If you have any questions, please do not hesitate to contact me.

Kindest regards,  
PLYMOVENT CORP.

Brad Pitzl  
President/General Manager



01-15-2015

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Kindest regards,  
PLYMOVENT CORP.

Brad Pitzl  
President/General Manager