



**KEY LARGO FIRE RESCUE & EMS DISTRICT
KEY LARGO VOLUNTEER AMBULANCE CORPS**



PURCHASE ORDER

Ship to:

Bill To:

Key Largo Volunteer Ambulance Corps
98600 Overseas Highway
Key Largo, FL 33037

SAME AS SHIP TO

VENDOR:

DATE: 06-19-12

STRYKER EMS
PO Box 93308
CHICAGO, IL 60673

Quantity	DESCRIPTION	UNIT PRICE	TOTAL PRICE
2	Power LOADCOT SYSTEMS	23 384.00	46,768.00
TOTAL \$:			46,768.00

DEPARTMENT HEAD APPROVAL

[Signature] 6/19/12 _____
Daniel Bol 6/19/12 _____

From: Winsor, Steve (steve.winsor@stryker.com)
To: manager@keylargoems.com;
Date: Mon, June 18, 2012 4:28:00 PM
Cc:
Subject: Updated Stryker Power Load quotation

Cecilia,

Thanks for the callback today! Great news on the State Matching Grant

Attached is the updated quote for the 2 Power Loads with 2 Power Pro upgrades. It includes everything needed except for the actual installation of the Power Load install into your 2 vehicles. The quote totals \$46,768 leaving over \$4000 for the Power-Load install (Stryker does the install on the Power Pros). At that amount, there should be more than enough \$ to cover the Power-Load install and then some.

I have talked with ETR about your install. They are doing their four in a late July so will be experienced in doing so. While we work out the Power-Load installation part of all this, I would highly recommend to get your order placed with Stryker as soon as possible. If that happens quickly, my expectation is we would be looking at a late August or early September shipment.

Please call me if you have any questions at all or if I can help in anyway. Let's talk soon.

Thanks,

Steve Winsor
South Florida Account Manager
Stryker EMS
(cell) 561-714-9578
Steve.winsor@stryker.com

Power-Load is FDA approved and available for sale!!!
Power-LOAD System Video
www.ems.stryker.com



3800 Centre Ave

Portage, MI

49002

(800) 327-0770

Bill To: Key Largo EMS
9800 Overseas Highway
Key Largo, FL 33037

Ship To: Same

Name Cecilia Smith

Email manager@keylarqoems.com

End User: Same

PH# 305-451-2700

Account No. #1155402

Quote Date 6/18/2012 Quote valid for 30 days.

Table with 5 columns: Qty, Part #, Description, Unit Price, Price. Includes items like Power Load Cot Fastener System and Power Pro Upgrade Kit for Power Load. Totals: Sub-Total \$46,768.00, Pre-Tax Total \$46,768.00, TOTAL \$46,768.00.

*Tax-Exempt Verification Required

Sales Tax* (enter % here)

Purchasing Information:

Organization:
Name:
Signature:
Title:
Date:
Authorized Purchasing Agent

Payment Information:

Net 30 Terms
Visa/MC/AMEX:
Security #
OTHER
Purchase Order #:
For public services/fire depts:
Point of Contact at Headquarters:
Headquarter's Phone:
Headquarter's Address:

Comments: Please send your PO to steve.winsor@stryker.com or FAX to 561-793-2840

NET 30 terms
Remit to: PO BOX 93308
Chicago, IL 60637
Call Steve Winsor at 561-714-9578 (cell) with any questions!

Terms & Conditions: Cot, all cot accessories on original order and aftermarket accessories FOB origin. Order subject to Stryker Corporation's approval. Credit cannot be allowed on returns of special or modified items. All approved returns will be accepted only in Kalamazoo, Michigan. Proposals valid for 30 days from submittal.



KEY LARGO VOLUNTEER AMBULANCE CORPS, INC.

98600 Overseas Highway Key Largo, Florida 33037 Phone: 305-451-2766 Fax: 305-451-1562

June 19, 2012

To Whom It May Concern:

Stryker is a sole source vendor for the Power Load System.

Stryker is the only vendor offering a power load system for an ambulance stretcher.

A handwritten signature in cursive script that reads "Don Bock".

Don Bock, Chief
KEY LARGO EMS



Rick Scott
Governor

John H. Armstrong, MD
State Surgeon General

June 11, 2012

Mr. William A. Andersen, Chairman
Key Largo Fire Rescue and
Emergency Medical Services District
99330 Overseas Highway
Key Largo, Florida 33037

Dear Mr. Andersen:

I am pleased to award Key Largo Fire Rescue and Emergency Medical Services District an emergency medical services (EMS) matching grant in the amount of \$38,250.00. The funds will be sent to you in full within 30 days. The grant ID code is M1094. In accordance with section 401.113(2)(b), *Florida Statutes*, the grant budget is 75 percent state funds and 25 percent matching funds. Your required local cash match for this grant is \$12,750.00. The purpose of this grant is to improve and expand EMS by assisting your organization in the purchase of two Power-Load units to assist in loading stretchers in the ambulances.

This grant program is number 64.003 in the *Florida Catalog of State Financial Assistance*. The state money is paid from the Department of Health's EMS Trust Fund and there are no federal funds involved.

Your signed grant application affirms you have read, understand, and will comply with the terms and conditions in the "Florida EMS Matching Grant Program Application Packet, June 2008."

The grant begins the date of this letter and ends June 30, 2013. Reports are due the third week of October 2012, February 2013, and July 2013 (the final report). Please include with your final report a refund check for any unspent state funds and interest earned, if any. Enclosed is a copy of the expenditure report form and reporting requirements.

Thank you for your participation in this state EMS grant program. If you need assistance, please feel free to contact Mr. Alan Van Lewen, Health Services and Facilities Consultant in the Bureau of EMS, at (850) 245-4440, extension 2734.

Sincerely,

A handwritten signature in black ink that reads "Victor Johnson".

Victor Johnson, Interim Director
Division of Emergency Medical Operations

VJ/avl
Enclosures

cc: Ms. Vicky Fay, District Clerk